

Clear Thinking in an Uncertain World: Human Reasoning and its Foundations

Lecture 12

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Two Puzzles about Rationality and Coordination

1. The Prisoner's Dilemma
2. Newcomb's Paradox

Game Situations

1. a group of *self-interested* agents (players) involved in some interdependent decision problem

Game Situations

	Bob	
	L	R
	1	0

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	1	0
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Game Situations

		Bob	
		L	R
Ann	U	1 1	0 0
	D	0 0	1 1

1. a **group** of *self-interested* agents (players) involved in some interdependent **decision problem**

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		Bob	
		<i>L</i>	<i>R</i>
Ann	<i>U</i>	1,1	0,0
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What should Ann (Bob) *do*?

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Just Enough Game Theory

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- ▶ actions the players *can* take
- ▶ description of the players' interests (i.e., preferences),
- ▶ description of the “structure” of the decision problem

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- ▶ actions the players *can* take
- ▶ description of the players' interests (i.e., preferences),
- ▶ description of the “structure” of the decision problem

It does not specify the actions that the players do take.

A **solution concept** is a systematic description of the outcomes that may emerge in a family of games.

This is the starting point for most of game theory and includes many variants: Nash equilibrium, backwards inductions, or iterated dominance of various kinds.

These are usually thought of as the embodiment of “rational behavior” in some way and used to analyze game situations.

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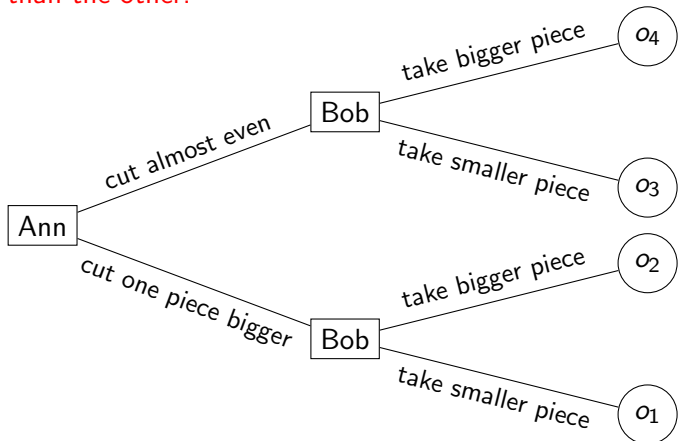
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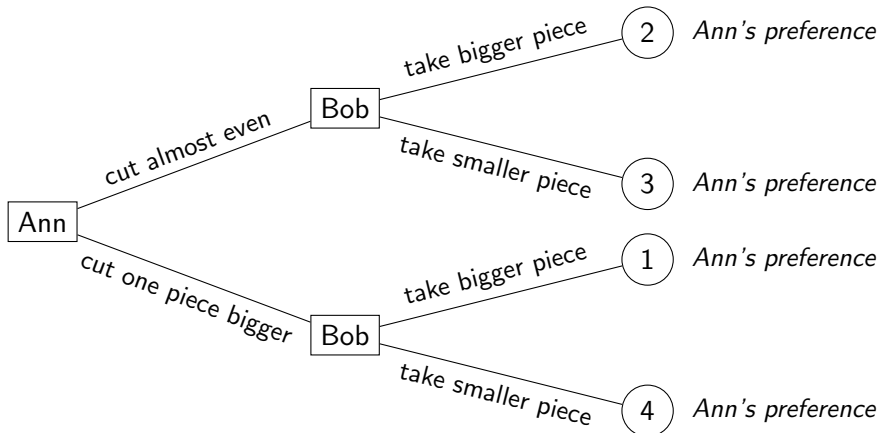
For this course, **solution concepts** are more of an *endpoint*.

Suppose there are two players Ann and Bob dividing a cake. Suppose that Ann cuts the cake and then Bob chooses the first piece. (Suppose they *only* care about the size of the piece). Ann cannot cut the cake exactly evenly, so one piece is always larger than the other.

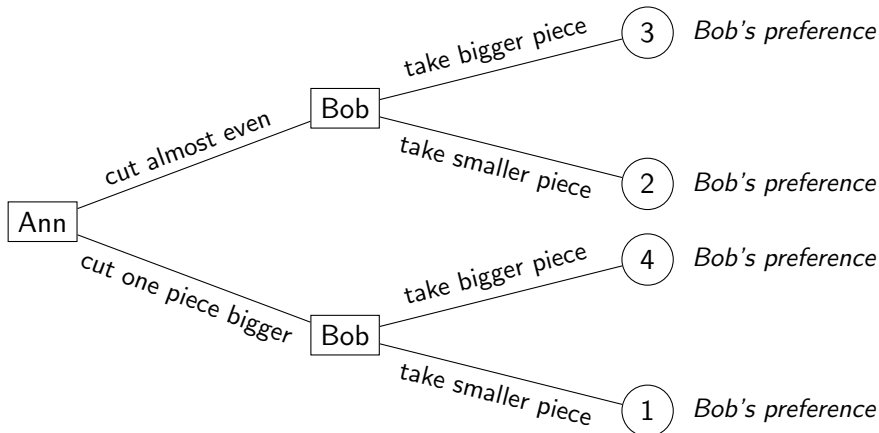
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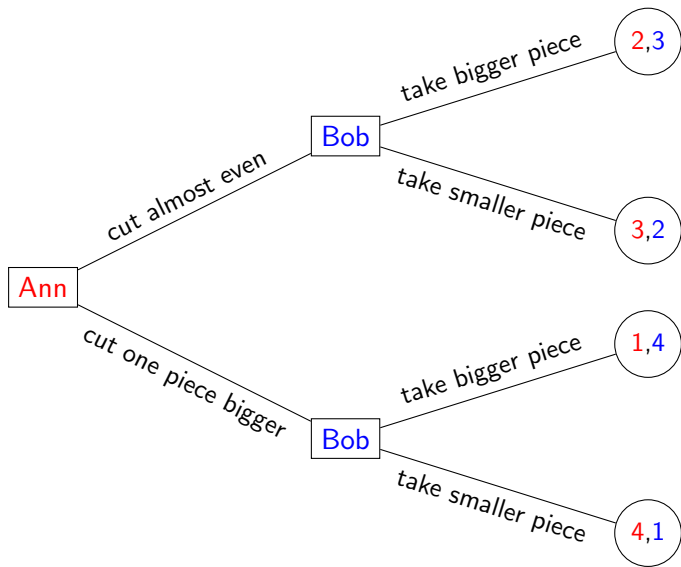


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		Bob	
		<i>TB</i>	<i>TS</i>
Ann	<i>CB</i>	1,4	4,1
	<i>CE</i>	2,3	3,2

What should Ann *do*?

		Bob	
		TB	TS
Ann	CB	1,4	4,1
	CE	2,3	3,2

What should Ann do? Bob best choice in Ann's worst choice

		Bob		
		<i>TB</i>	<i>TS</i>	
Ann	<i>CB</i>	1,4	4,1	1
	<i>CE</i>	2,3	3,2	2

What should Ann *do*? *maximize over each row and choose the maximum value*

		Bob	
		<i>TB</i>	<i>TS</i>
Ann	<i>CB</i>	1,4	4,1
	<i>CE</i>	2,3	3,2
		3	1

What should Bob *do*? *minimize over each column and choose the maximum value*

Zero-Sum Games

Von Neumann Minmax Theorem. In any finite, two-player, zero-sum game, there is always at least one minmax solution.

		Bob	
		H	T
Ann	H	1,-1	-1,1
	T	-1,1	1,-1

What is a rational choice for Ann (Bob)?

		Bob	
		H	T
Ann	H	1,-1	-1,1
	T	-1,1	1,-1

What is a rational choice for Ann (Bob)? *Flip a coin!*

		Bob	
		C1	C2
Ann	P1	1,-1	-1,1
	P2	-1,1	1,-1

What is a rational choice for Ann (Bob)?

		Bob	
		C1	C2
Ann	P1	1,-1	-1,1
	P2	-1,1	1,-1

		Bob	
		C1	C2
Ann	P1	1,-1	1,-1
	P2	1,-1	1,-1

What is a rational choice for Ann (Bob)? *Play a different game!*

Prisoner's Dilemma

Two people commit a crime.

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Prisoner's Dilemma

Two options: Confess (C), Don't Confess (D)

Prisoner's Dilemma

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Possible outcomes:

Prisoner's Dilemma

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Possible outcomes: We both confess (C, C),

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Prisoner's Dilemma

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Prisoner's Dilemma

Two options: Confess (C), Don't Confess (D)

Possible outcomes: We both confess (C, C), I confess but my partner doesn't (C, D), My partner confesses but I don't (D, C), neither of us confess (D, D).

Prisoner's Dilemma

		Bob	
		<i>D</i>	<i>C</i>
Ann	<i>D</i>		
	<i>C</i>		

Prisoner's Dilemma

		Bob	
		<i>D</i>	<i>C</i>
Ann	<i>D</i>	3	1
	<i>C</i>	4	2

Ann's preferences

Prisoner's Dilemma

		Bob	
		<i>D</i>	<i>C</i>
Ann	<i>D</i>	3	4
	<i>C</i>	1	2

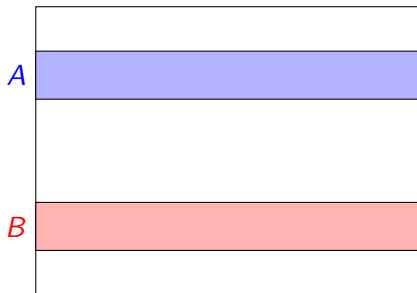
Bob's preferences

Prisoner's Dilemma

		Bob	
		<i>D</i>	<i>C</i>
Ann	<i>D</i>	3,3	1,4
	<i>C</i>	4,1	2,2

What should Ann (Bob) do?

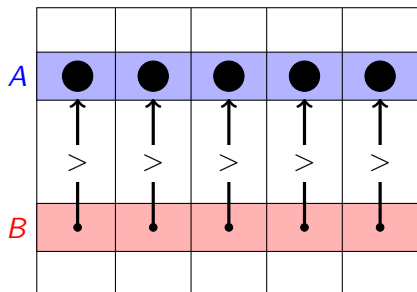
Dominance Reasoning



Dominance Reasoning

A	●	●	●	●	●
B	●	●	●	●	●

Dominance Reasoning



Prisoner's Dilemma

		Bob	
		<i>D</i>	<i>C</i>
Ann	<i>D</i>	3,3	1,4
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What should Ann (Bob) do?

Prisoner's Dilemma

		Bob	
		<i>D</i>	<i>C</i>
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What should Ann (Bob) do? *Dominance reasoning*

Prisoner's Dilemma

		Bob	
		D	C
Ann	D	3, 3	1, 4
	C	4, 1	2, 2

What should Ann (Bob) do? *Dominance reasoning*

Prisoner's Dilemma

		Bob	
		D	C
Ann	D	3, 3	1, 4
	C	4, 1	2, 2

What should Ann (Bob) do? *Dominance reasoning* is not **Pareto**!

Prisoner's Dilemma

		Bob	
		D	C
Ann	D	3	2.5
	C	2.5	2

What should Ann (Bob) do? *Think as a group!*

Prisoner's Dilemma

		Bob	
		<i>D</i>	<i>C</i>
Ann	<i>D</i>	3,3	1,4
	<i>C</i>	4,1	2,2

What should Ann (Bob) do? *Play against your mirror image!*

Prisoner's Dilemma

		Bob	
		D	C
Ann	D	3,3	1,4
	C	4,1	2,2

What should Ann (Bob) do? *Play against your mirror image!*

Prisoner's Dilemma

		Bob	
		D	C
Ann	D	€ , €	1 , 4
	C	4 , 1	2 , 2

What should Ann (Bob) do? *Change the game* (eg., Symbolic Utilities)

		Bob	
		<i>D</i>	<i>C</i>
Ann	<i>D</i>	4,4	1,3
	<i>C</i>	3,1	2,2

What should/will Ann (Bob) do?

		Bob	
		<i>D</i>	<i>C</i>
Ann	<i>D</i>	4,4	1,3
	<i>C</i>	3,1	2,2

Assurance Game

What should/will Ann (Bob) do?

		Bob	
		D	C
Ann	D	3,3	1,4
	C	4,1	2,2

Prisoner's Dilemma

		Bob	
		D	C
Ann	D	4,4	1,3
	C	3,1	2,2

Assurance Game

What should/will Ann (Bob) do?

Nozick: Symbolic Utility

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R. Nozick. *The Nature of Rationality*. Princeton University Press, 1993.

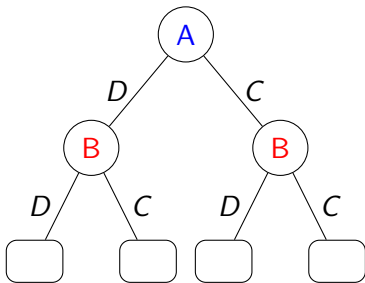
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		<i>D</i>	<i>C</i>
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Prisoner's Dilemma

What should/will Ann (Bob) do?

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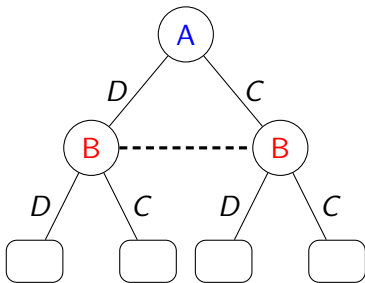
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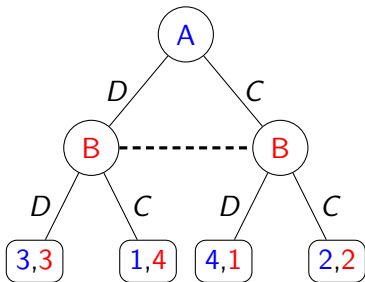
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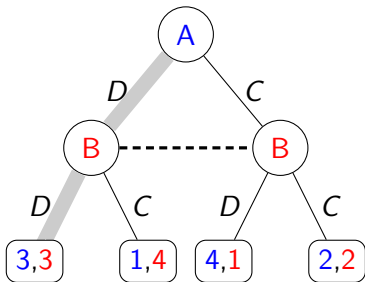


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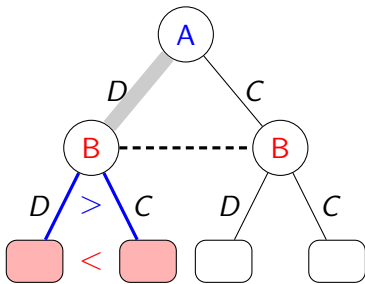


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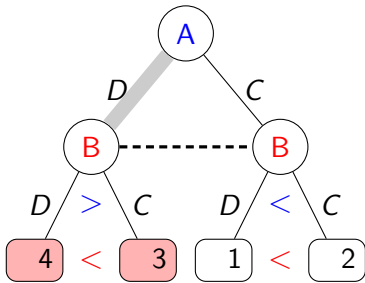


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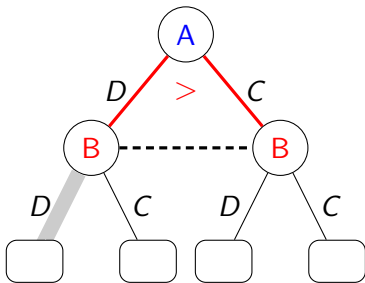
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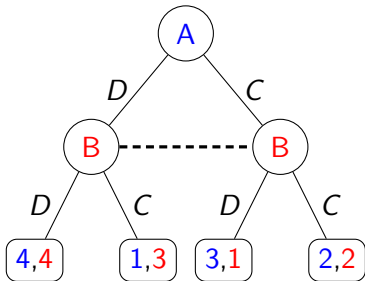


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Prisoner's Dilemma



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K. Binmore. *Natural Justice*. Oxford University Press, 2005.

Newcomb's Paradox

Two boxes in front of you, A and B .

Box A contains \$1,000 and box B contains either \$1,000,000 or nothing.

Newcomb's Paradox

Two boxes in front of you, A and B .

Box A contains \$1,000 and box B contains either \$1,000,000 or nothing.

Your choice: either open both boxes, or else just open B . (You can keep whatever is inside any box you open, but you may not keep what is inside a box you do not open).

Newcomb's Paradox



A very powerful being, who has been invariably accurate in his predictions about your behavior in the past, has already acted in the following way:

1. If he has predicted that you will open just box *B*, he has in addition put \$1,000,000 in box *B*
2. If he has predicted you will open both boxes, he has put nothing in box *B*.

What should you do?

R. Nozick. *Newcomb's Problem and Two Principles of Choice*. 1969.

Newcomb's Paradox

	$B = 1M$	$B = 0$
1 Box	1M	0
2 Boxes	$1M + 1000$	1000



Newcomb's Paradox

	$B = 1M$	$B = 0$
1 Box	1M	0
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	$B = 1M$	$B = 0$
1 Box	h	$1 - h$
2 Boxes	$1 - h$	h



Newcomb's Paradox

J. Collins. *Newcomb's Problem*. International Encyclopedia of Social and Behavioral Sciences, 1999.

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What the Predictor did yesterday is *probabilistically dependent* on the choice today, but *causally independent* of today's choice.

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Orthodox Bayesian Decision Theory: $P_A(w) := P(w \mid A)$
(Probability of w given A is chosen)

Causal Decision theory: $P_A(w) = P(A \Box \rightarrow w)$ (Probability of *if A were chosen then w would be true*)

Suppose 99% confidence in predictors reliability.

B_1 : one-box (open box B)

B_2 : two-box choice (open both A and B)

N : receive nothing

K : receive \$1,000

M : receive \$1,000,000

L : receive \$1,001,000

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$$V(B_1) = V(M)P(M \mid B_1) + V(N)P(N \mid B_1)$$

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$$V(B_1) = V(M)P(M \mid B_1) + V(N)P(N \mid B_1) = \\ 1000000 \cdot 0.99 + 0 \cdot 0.01$$

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$$V(B_1) = V(M)P(M \mid B_1) + V(N)P(N \mid B_1) = \\ 1000000 \cdot 0.99 + 0 \cdot 0.01 = 990,000$$

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M : receive \$1,000,000

L : receive \$1,001,000

$$V(B_1) = V(M)P(M \mid B_1) + V(N)P(N \mid B_1) = \\ 1000000 \cdot 0.99 + 0 \cdot 0.01 = 990,000$$

$$V(B_2) = V(L)P(L \mid B_2) + V(K)P(K \mid B_2)$$

Suppose 99% confidence in predictors reliability.

B_1 : one-box (open box B)

B_2 : two-box choice (open both A and B)

N : receive nothing

K : receive \$1,000

M : receive \$1,000,000

L : receive \$1,001,000

$$V(B_1) = V(M)P(M | B_1) + V(N)P(N | B_1) = 1000000 \cdot 0.99 + 0 \cdot 0.01 = 990,000$$

$$V(B_2) = V(L)P(L | B_2) + V(K)P(K | B_2) = 1001000 \cdot 0.01 + 1000 \cdot 0.99$$

Suppose 99% confidence in predictors reliability.

B_1 : one-box (open box B)

B_2 : two-box choice (open both A and B)

N : receive nothing

K : receive \$1,000

M : receive \$1,000,000

L : receive \$1,001,000

$$V(B_1) = V(M)P(M | B_1) + V(N)P(N | B_1) = \\ 1000000 \cdot 0.99 + 0 \cdot 0.01 = 990,000$$

$$V(B_2) = V(L)P(L | B_2) + V(K)P(K | B_2) = \\ 1001000 \cdot 0.01 + 1000 \cdot 0.99 = 11,000$$

Let μ be the assigned to the conditional $B_1 \square \rightarrow M$ (and $B_2 \square \rightarrow L$) (both conditional are true iff the Predictor put \$1,000,000 in box B yesterday).

B_1 : one-box (open box B)

B_2 : two-box choice (open both A and B)

N : receive nothing

K : receive \$1,000

M : receive \$1,000,000

L : receive \$1,001,000

Let μ be the assigned to the conditional $B_1 \square \rightarrow M$ (and $B_2 \square \rightarrow L$) (both conditional are true iff the Predictor put \$1,000,000 in box B yesterday).

B_1 : one-box (open box B)

B_2 : two-box choice (open both A and B)

N : receive nothing

K : receive \$1,000

M : receive \$1,000,000

L : receive \$1,001,000

$$V(B_1) = V(M)P(B_1 \square \rightarrow M) + V(N)P(B_1 \square \rightarrow N)$$

Let μ be the assigned to the conditional $B_1 \square \rightarrow M$ (and $B_2 \square \rightarrow L$) (both conditional are true iff the Predictor put \$1,000,000 in box B yesterday).

B_1 : one-box (open box B)

B_2 : two-box choice (open both A and B)

N : receive nothing

K : receive \$1,000

M : receive \$1,000,000

L : receive \$1,001,000

$$V(B_1) = V(M)P(B_1 \square \rightarrow M) + V(N)P(B_1 \square \rightarrow N) = 1000000 \cdot \mu + 0 \cdot 1 - \mu$$

Let μ be the assigned to the conditional $B_1 \square \rightarrow M$ (and $B_2 \square \rightarrow L$) (both conditional are true iff the Predictor put \$1,000,000 in box B yesterday).

B_1 : one-box (open box B)

B_2 : two-box choice (open both A and B)

N : receive nothing

K : receive \$1,000

M : receive \$1,000,000

L : receive \$1,001,000

$$V(B_1) = V(M)P(B_1 \square \rightarrow M) + V(N)P(B_1 \square \rightarrow N) = 1000000 \cdot \mu + 0 \cdot 1 - \mu = 1000000\mu$$

Let μ be the assigned to the conditional $B_1 \square \rightarrow M$ (and $B_2 \square \rightarrow L$) (both conditional are true iff the Predictor put \$1,000,000 in box B yesterday).

B_1 : one-box (open box B)

B_2 : two-box choice (open both A and B)

N : receive nothing

K : receive \$1,000

M : receive \$1,000,000

L : receive \$1,001,000

$$V(B_1) = V(M)P(B_1 \square \rightarrow M) + V(N)P(B_1 \square \rightarrow N) = 1000000 \cdot \mu + 0 \cdot 1 - \mu = 1000000\mu$$

$$V(B_2) = V(L)P(B_2 \square \rightarrow L) + V(K)P(B_2 \square \rightarrow K)$$

Let μ be the assigned to the conditional $B_1 \square \rightarrow M$ (and $B_2 \square \rightarrow L$) (both conditional are true iff the Predictor put \$1,000,000 in box B yesterday).

B_1 : one-box (open box B)

B_2 : two-box choice (open both A and B)

N : receive nothing

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M : receive \$1,000,000

L : receive \$1,001,000

$$V(B_1) = V(M)P(B_1 \square \rightarrow M) + V(N)P(B_1 \square \rightarrow N) = 1000000 \cdot \mu + 0 \cdot 1 - \mu = 1000000\mu$$

$$V(B_2) = V(L)P(B_2 \square \rightarrow L) + V(K)P(B_2 \square \rightarrow K) = 1001000 \cdot \mu + 1000 \cdot 1 - \mu$$

Let μ be the assigned to the conditional $B_1 \square \rightarrow M$ (and $B_2 \square \rightarrow L$) (both conditional are true iff the Predictor put \$1,000,000 in box B yesterday).

B_1 : one-box (open box B)

B_2 : two-box choice (open both A and B)

N : receive nothing

K : receive \$1,000

M : receive \$1,000,000

L : receive \$1,001,000

$$V(B_1) = V(M)P(B_1 \square \rightarrow M) + V(N)P(B_1 \square \rightarrow N) = 1000000 \cdot \mu + 0 \cdot 1 - \mu = 1000000\mu$$

$$V(B_2) = V(L)P(B_2 \square \rightarrow L) + V(K)P(B_2 \square \rightarrow K) = 1001000 \cdot \mu + 1000 \cdot 1 - \mu = 1000000\mu + 1000$$

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