PHIL309P Philosophy, Politics and Economics

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Politics
Coase Theorem
Harsanyi's Theorem Philosophy
May's Theorem Gaus
Nash Condorcets Paradox Economics
Rational Choice Theory Pareto Harsanyi
Arrow Social Choice Theory Sen
Arrows Theorem

Announcements



- ► Course website
 https://myelms.umd.edu/courses/1133211
- ► Online quiz 3
- ► Reading: Gaus, Ch 4; Reiss, Ch 4

Strategic Games

Politics Come in Hauman Hume Phill of Sophy Game Precious Economics Nash Concern Eugen Economics Rational Choice Theory Sen Rational Choice Theory Paretolegisany Arrow Social Choice Theory Sen Rational Choice T

A **strategic game** is a tuple $\langle N, \{A_i\}_{i \in N}, \{\succeq_i\}_{i \in N} \rangle$ where

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Strategic Games



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- ► for each $i \in N$, A_i is a nonempty set of **actions**

Strategic Games



A **strategic game** is a tuple $\langle N, \{A_i\}_{i \in N}, \{\succeq_i\}_{i \in N} \rangle$ where

- ► *N* is a finite set of **players**
- ▶ for each $i \in N$, A_i is a nonempty set of **actions**
- ► for each $i \in N$, \geq_i is a **preference relation** on $A = \prod_{i \in N} A_i$ (Often \geq_i are represented by **utility functions** $u_i : A \to \mathbb{R}$)

Strategic Games: Comments on Preferences



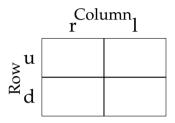
▶ Preferences may be over a set of consequences C. Assume $g: A \to C$ and $\{\succeq_i^* \mid i \in N\}$ a set of preferences on C. Then for $a, b \in A$,

$$a \geq_i b \text{ iff } g(a) \geq_i^* g(b)$$

- ► Consequences may be affected by exogenous random variable whose realization is not known before choosing actions. Let Ω be a set of states, then define $g: A \times \Omega \to C$. Where $g(a|\cdot)$ is interpreted as a *lottery*.
- ▶ Often \geq_i are represented by **utility functions** $u_i : A \to \mathbb{R}$

Strategic Games: Example

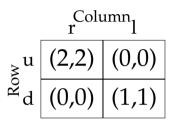




- $ightharpoonup N = \{Row, Column\}$
- $A_{Row} = \{u, d\}, A_{Column} = \{r, l\}$
- ► $(u,r) \succeq_{Row} (d,l) \succeq_{Row} (u,l) \sim_{Row} (d,r)$ $(u,r) \succeq_{Column} (d,l) \succeq_{Column} (u,l) \sim_{Column} (d,r)$

Strategic Games: Example





- $ightharpoonup N = \{Row, Column\}$
- $A_{Row} = \{u, d\}, A_{Column} = \{r, l\}$
- ▶ $u_{Row}: A_{Row} \times A_{Column} \to \{0, 1, 2\}, u_{Column}: A_{Row} \times A_{Column} \to \{0, 1, 2\} \text{ with } u_{Row}(u, r) = u_{Column}(u, r) = 2, u_{Row}(d, l) = u_{Column}(d, l) = 2,$ and $u_x(u, l) = u_x(d, r) = 0 \text{ for } x \in N.$

Nash Equilibrium



Let $\langle N, \{A_i\}_{i \in \mathbb{N}}, \{\succeq_i\}_{i \in \mathbb{N}} \rangle$ be a strategic game

For $a_{-i} \in A_{-i}$, let

$$B_i(a_{-i}) = \{a_i \in A_i \mid (a_{-i}, a_i) \succeq_i (a_{-i}, a_i') \ \forall \ a_i' \in A_i\}$$

 B_i is the **best-response** function.

Nash Equilibrium



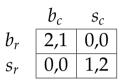
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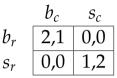
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 B_i is the **best-response** function.

 $a^* \in A$ is a **Nash equilibrium** iff $a_i^* \in B_i(a_{-i}^*)$ for all $i \in N$.

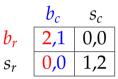






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$$B_r(b_c) = \{b_r\} \qquad \qquad B_r(s_c) = \{s_r\}$$





$$\begin{array}{c|cc} & b_c & s_c \\ b_r & 2,1 & 0,0 \\ s_r & 0,0 & 1,2 \end{array}$$

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$$B_c(\mathbf{b_r}) = \{\mathbf{b_c}\}\$$

$$B_c(s_r) = \{s_c\}$$





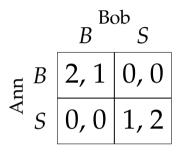
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 $B_r(b_c) = \{b_r\}$ $B_r(s_c) = \{s_r\}$
 $B_c(b_r) = \{b_c\}$ $B_c(s_r) = \{s_c\}$

 (b_r, b_c) is a Nash Equilibrium

 (s_r, s_c) is a Nash Equilibrium

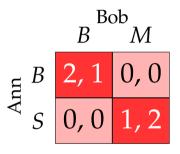
Battle of the Sexes





Battle of the Sexes





(B, B) (S, S), and ([2/3 : B, 1/3 : S], [1/3 : B, 2/3 : S]) are Nash equilibria.

Kevin Quealy. *Lessons From Game Theory: What Keeps Kasich in the Race?*. New York Times, Feb. 24, 2016.

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"The Republican establishment has a problem. It is headed for a car crash. With Jeb Bush out of the Republican presidential race, the two remaining mainstream candidates Marco Rubio and John Kasich are living out an issue studied for decades in game theory. Game theorists might call the G.O.P. predicament an anti-coordination game or even a volunteers dilemma. But most of us might call it by a more familiar name: chicken."

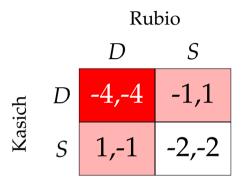
Chicken



		Rubio	
		D	S
Kasich	D	-4,-4	-1,1
	S	1,-1	-2,-2

Chicken

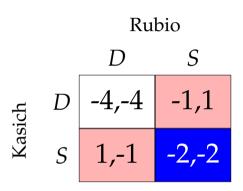




(D, S) and (S, D) are Nash equilibria. If both choose their components of these equilibria, we may end up at (D, D).

Chicken





(D, S) and (S, D) are Nash equilibria. Their security strategies are (S, S).

Part of the reason this dilemma exists in the first place is that mainstream Republicans lack the unity or influence to **compel any cooperation**....If establishment Republicans had a clear, unimpeachable leader who was not a participant in the race, that person might be able to compel a candidate to drop out and support whomever the party determined to be strongest, allowing candidates who quit to save face by saying they did it for "the good of the party."

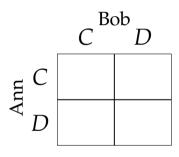
Second, this is a game that's played just once. The chance to be your partys nominee for president comes along only every four or eight years, even for the very luckiest candidates. If the candidates lived in a universe in which they could run for president hundreds of times, they might agree that, on average, their shared interests were better served by cooperating....

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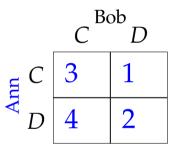
In an arbitrary (finite) games (that are not zero-sum)

- ► There exists a mixed strategy Nash equilibrium
- Security strategies are not necessarily a Nash equilibrium
- ► There may be more than on Nash equilibrium
- ► Components of Nash equilibrium are not interchangeable.
- ► Why *should* players play a Nash equilibrium?



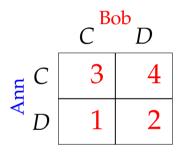






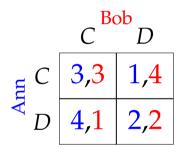
Ann's preferences





Bob's preferences

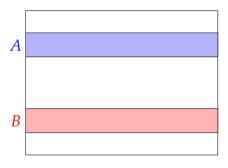




What should Ann (Bob) do?

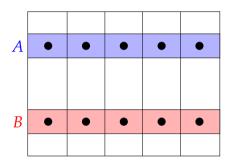
Dominance Reasoning





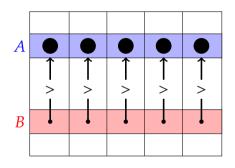
Dominance Reasoning





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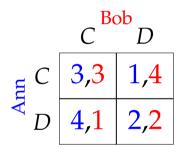
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A nasty nephew wants inheritance from his rich Aunt. The nephew wants the inheritance, but other things being equal, does not want to apologize. Does dominance give the nephew a reason to not apologize?

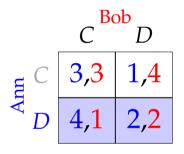
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A nasty nephew wants inheritance from his rich Aunt. The nephew wants the inheritance, but other things being equal, does not want to apologize. Does dominance give the nephew a reason to not apologize? Whether or not the nephew is cut from the will may depend on whether or not he apologizes.



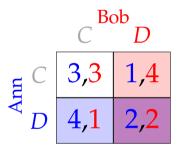






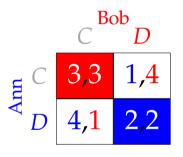
What should Ann (Bob) do? Dominance reasoning





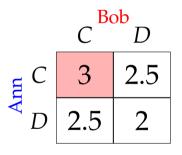
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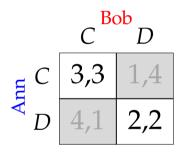
What should Ann (Bob) do? Dominance reasoning is not Pareto!





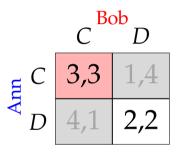
What should Ann (Bob) do? Think as a group!





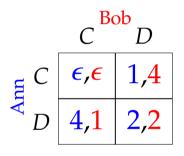
What should Ann (Bob) do? Play against your mirror image!





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What should Ann (Bob) do? Change the game...



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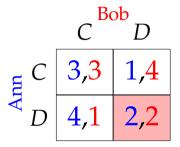


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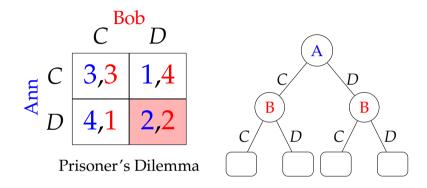


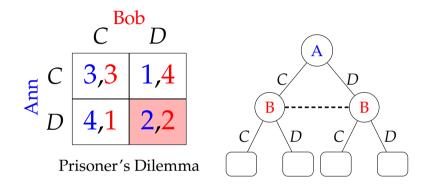
"Yet the symbolic value of an act is not determined solely by that act. The act's meaning can depend upon what other acts are available with what payoffs and what acts also are available to the other party or parties. What the act symbolizes is something it symbolizes when done in that particular situation, in preference to those particular alternatives. If an act symbolizes "being a cooperative person," it will have that meaning not simply because it has the two possible payoffs it does but also because it occupies a particular position within the two-person matrix — that is, being a dominated action that (when joined with the other person's dominated action) yield a higher payoff to each than does the combination of dominated actions. " (pg. 55)

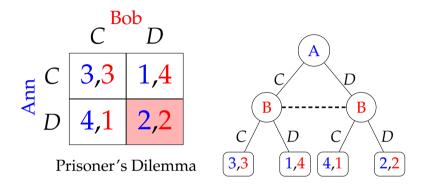
R. Nozick. *The Nature of Rationality*. Princeton University Press, 1993.

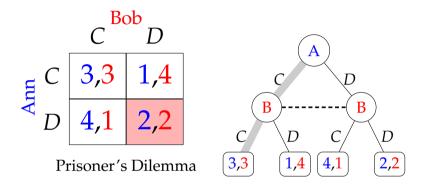


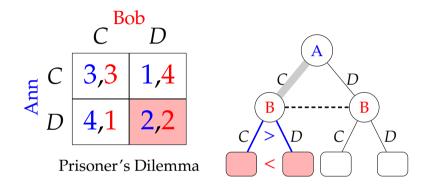
Prisoner's Dilemma

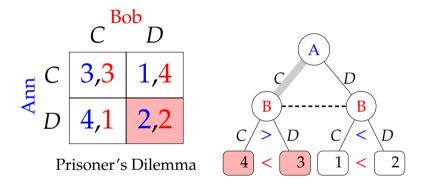


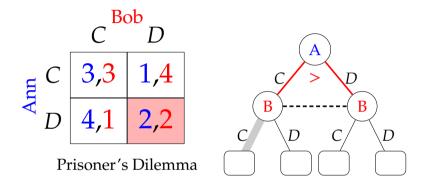


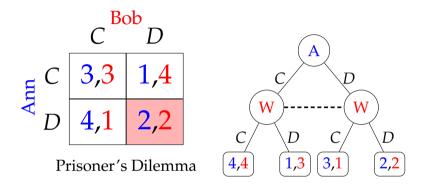


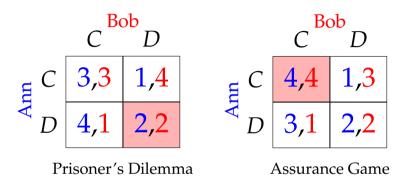








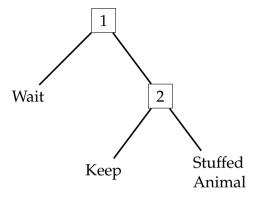




What should/will Ann (Bob) do? *Change the game* (eg., Symbolic Utilities)

The difference between a standard Assurance Game and Nozick's symbolic solution to the Prisoner's Dilemma is not, as Nozick would have it, that some payoffs are relevant but are not included in the game, as if there is some extra utility lurking some-where outside the matrix.

We can have two games that have identical payoffs yet the nature of their decision trees can differ.



- 1. I want you to decide if you *really* want the stuffed animal. If you decide that you want something now and want to use your money, then you can have the stuffed animal.
- 2. You can have the stuffed animal (but you must use some of your own money).

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K. Binmore. *Natural Justice*. Oxford University Press, 2005.

Nozick's intuition is right. Just because the payoffs are the same—the games look the same in their strategic form—they may nevertheless be different games in their extensive form....In a game, everything of normative relevance for choice—"even the structure of the decision tree itself"—is part of the consequence domain. The utility at the terminal nodes sums up all the normatively relevant considerations. (G, pp. 115, 116)

Split or Steal



Given a pot of money (say 1,000 pounds), contestants are asked to "Split" or "Steal". If both choose "Split", the pot is split. If both choose "Steal", they go home with nothing. If only one chooses "Steal", then that person goes home with the money.

Split or Steal

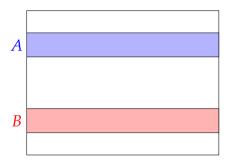


		Contestent 2	
		Split	Steal
stant 1	Split	500,500	0,1000
Conte	Steal	1000,0	0,0

What would you do?

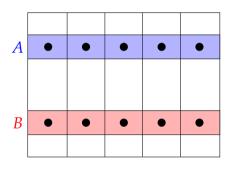
Weak Dominance





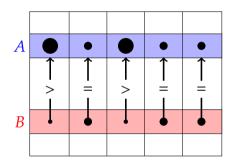
Weak Dominance





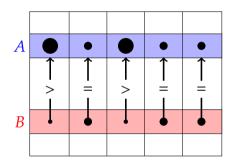
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Weak Dominance





		Contestent 2	
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stant 1	Split	500,500	0,1000
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What would you do?

Kasich-Rubio Game



Second, this is a game that's played just once. The chance to be your partys nominee for president comes along only every four or eight years, even for the very luckiest candidates. If the candidates lived in a universe in which they could run for president hundreds of times, they might agree that, on average, their shared interests were better served by cooperating.... But this is not an iterated dilemma. It's a one-time-only dilemma with a tremendous payoff for the winner. As much as Mr. Kasich might think about his legacy, the good of the party or even his own chances in 2020 or 2024, the future is very far away.



	C	D
C	3,3	0,4
D	4,0	1,1

	С	D
C	3,3	0,4
D	4,0	1,1

	C	D
C	3,3	0,4
D	4,0	1,1

	C	D	
C	3,3	0,4	• • •
D	4,0	1,1	



	C	D
C	3,3	0,4
D	4,0	1,1

C	D
3,3	0,4
4,0	1,1
	3,3 4,0

	C	D
C	3,3	0,4
D	4,0	1,1

	C	D
C	3,3	0,4
D	4,0	1,1



	C	D
C	3,3	0,4
D	4,0	1,1

	С	D
C	3,3	0,4
D	4,0	1,1

C	D
3,3	0,4
4,0	1,1
	3,3 4,0

	C	D
C	3,3	0,4
D	4,0	1,1



3,3	0,4
4,0	1,1
	3,3 4,0

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D	4,0	1,1

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	1,0

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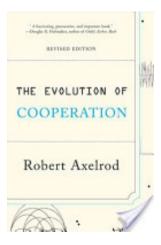
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•••



Strategies



- ► Periodic: All-C, All-D, CD, CCD, CDD, CCDD, . . .
- ► Random
- ► Memory: Tit-for-Tat, Two-Tit-for-Tat, . . .

	C	D		С	D		C	D		С	D	
С	3,3	0,4	C	3,3	0,4	C	3,3	0,4	С	3,3	0,4	•••
D	4,0	1,1										

Additional Reading

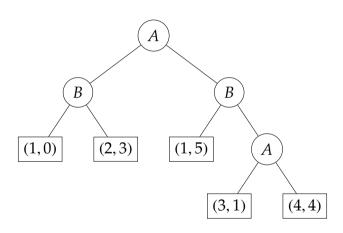


► S. Kuhn, Prisoner's Dilemma, Stanford Encyclopedia of Philosophy, plato.stanford.edu/entries/prisoner-dilemma/

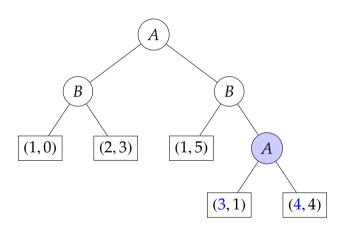
W. Poundstone, Prisoner's Dilemma, Anchor, 1993

 Online Game Theory Course (M. Jackson, K. Leyton-Brown and Y. Shoham): game-theory-class.org

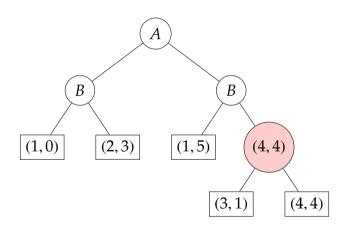




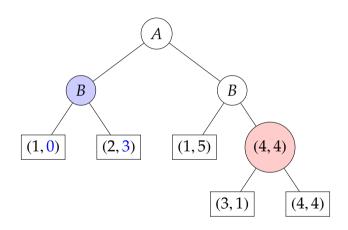




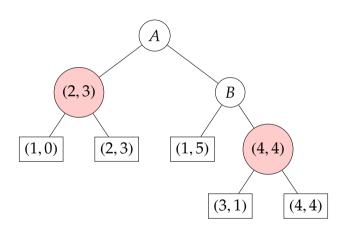




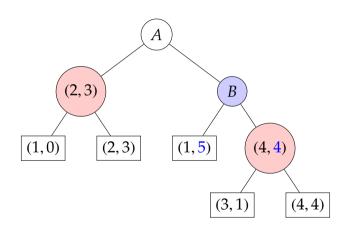




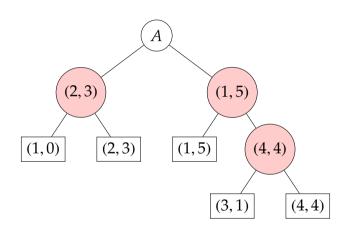




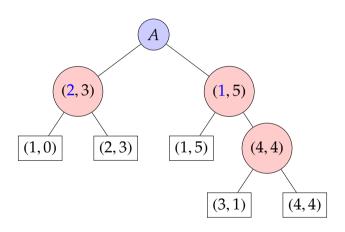




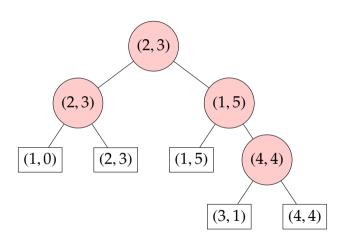




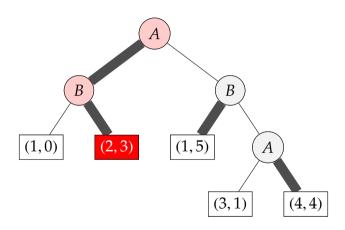




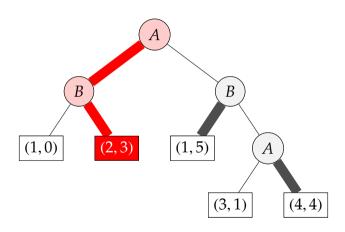




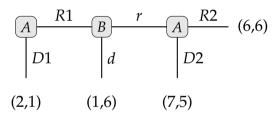




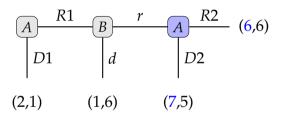




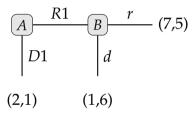




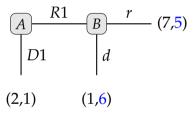




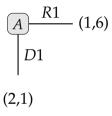




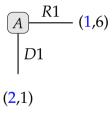




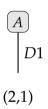




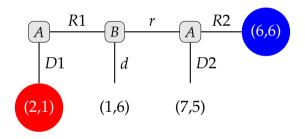




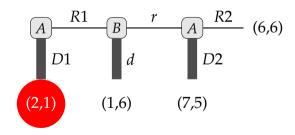




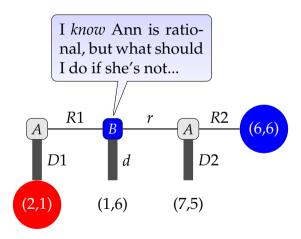






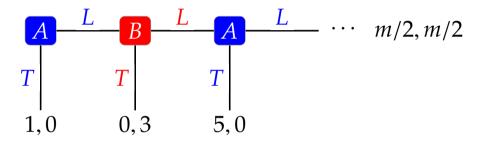


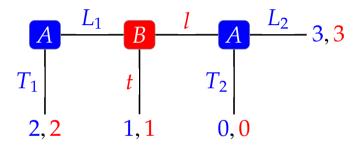


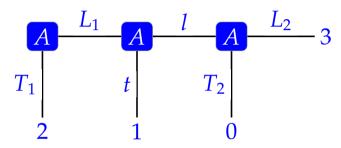


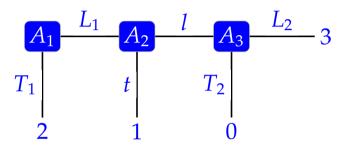
Experimentally, 92% of participants choose to continue at the first node. This is perhaps attributed to a social norm of reciprocity - If player 1 continues at the first node, it is more likely that player 2 will also play continue at the second node. Given this behavior, the optimal choice (the one that yields the highest payoff) is actually for player 1 to play continue: Given the distribution of actual play in the laboratory, the ones who play stop are actually making a mistake!

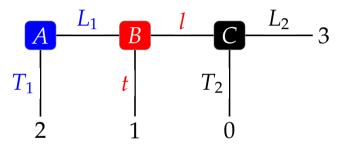
McKelvey and Palfrey. *An experimental study of the centipede game*. Games and Economic Behavior, 1992.

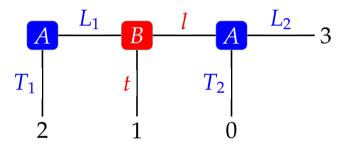












Another Example: Pure Coordination



		L Bo	ob R
Ann	U	1,1	0,0
	D	0,0	1,1

Another Example: Hi-Low



		L L	ob R
Ann	U	3,3	0,0
	D	0,0	1,1

Focal Points



"There are these two broad empirical facts about Hi-Lo games, people almost always choose A [Hi] and people with common knowledge of each other's rationality think it is obviously rational to choose A [Hi]." [Bacharach, Beyond Individual Choice, 2006, pg. 42]

See also chapter 2 of:

C.F. Camerer. Behavioral Game Theory. Princeton UP, 2003.

N. Bardsley, J. Mehta, C. Starmer and R. Sugden. *The Nature of Salience Revisited: Cognitive Hierarchy Theory* versus *Team Reasoning*. Economic Journal.

Focal Points



'primary salience': players' psychological propensities to play particular strategies by default, when there are no other reasons for choice.

guessers: guess how pickers have behaved

guessers: guess how pickers have behaved

coordinators: try to coordinate their choices

guessers: guess how pickers have behaved

coordinators: try to coordinate their choices

labels vs. options

Task 1: pick an option

Task 1: pick an option

Task 1: pick an option

Task 2: guess what your opponent picked

Task 1: pick an option

Task 2: guess what your opponent picked

Task 3: try to coordinate with your (unknown) partner

Task 1: pick an option

Task 2: guess what your opponent picked

Task 3: try to coordinate with your (unknown) partner

			1
	pick	guess	coordinate
water	20	15	38
beer	13	26	11
sherry	4	1	0
whisky	6	6	5
wine	10	4	2

"The basic intellectual premise, or working hypothesis, for rational players in this game seems to be the premise that some rule must be used if success is to exceed coincidence, and that the best rule to be found, whatever its rationalization, is consequently a rational rule." (Thomas Schelling) Let $G = \langle \{S_i\}_{i \in \mathbb{N}}, \{u_i\}_{i \in \mathbb{N}} \rangle$ be a finite strategic game.

$$\Sigma_i = \{ p \mid p : S_i \to [0, 1] \text{ and } \sum_{s_i \in S_i} p(s_i) = 1 \}$$

The **mixed extension** of *G* is the game $\langle \{\Sigma_i\}_{i \in \mathbb{N}}, \{U_i\}_{i \in \mathbb{N}} \rangle$ where for $\sigma \in \Sigma = \Sigma_1 \times \cdots \times \Sigma_n$:

$$U_i(\sigma) = \sum_{(s_1,\ldots,s_n)\in S} \sigma_1(s_1)\sigma_2(s_2)\cdots\sigma_n(s_n)u_i(s_1,\ldots,s_n)$$

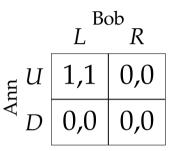
Theorem. Suppose that σ is a Nash equilibrium in mixed strategies for a game $G = \langle \{S_i\}_{i \in \mathbb{N}}, \{u_i\}_{i \in \mathbb{N}} \rangle$. Suppose that $s_i, s_i^* \in S_i$ are two pure strategies such that $\sigma_i(s_i) > 0$ and $\sigma_i(s_i^*) > 0$, then

$$U_i(s_i, \sigma_{-i}) = U_i(s_i^*, \sigma_{-i})$$

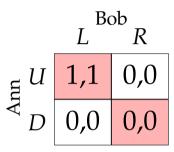
Theorem (Nash). Every finite game *G* has a Nash equilibrium in mixed strategies (i.e., there is a Nash equilibrium in the mixed extension *G*).

Not all equilibrium are created equal...

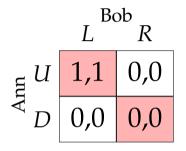






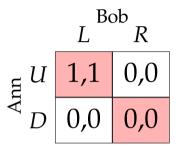






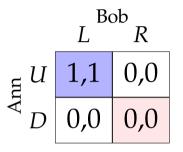
Isn't (U, L) more "reasonable" than (D, R)?





Completely mixed strategy: a mixed strategy in which every strategy gets some positive probability





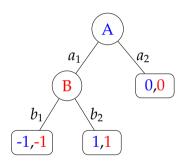
Completely mixed strategy: a mixed strategy in which every strategy gets some positive probability

 ϵ -perfect equilibrium: a completely mixed strategy profile in which any pure strategy that is not a best reply receives probability less than ϵ

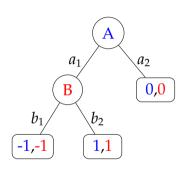
Prefect equilibrium: the mixed strategy profile that is the limit as ϵ goes to 0 of ϵ -prefect equilibria.

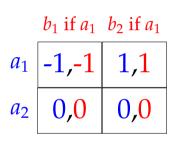
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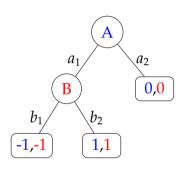


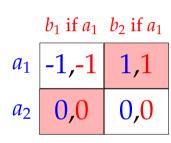




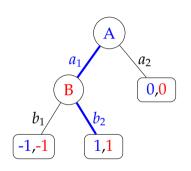


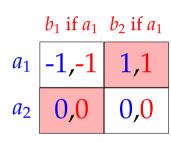




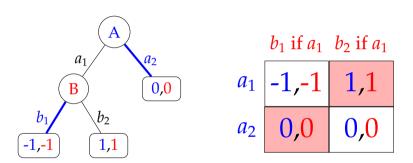












(Cf. the various notions of *sequential equilibrium*)





1. **Classical view**: idealized world with *perfectly rational agents*

2. **Humanistic view**: real people in interactive situations



- 1. Classical view: idealized world with perfectly rational agents
 - The game itself it taken to be a literal description of the strategic interaction

"We adhere to the classical point of view that the game under consideration fully describes the real situation — that any (pre) commitment possibilities, any repetitive aspect, any probabilities of error, or any possibility of jointly observing some random event, have already been modeled in the game tree." (pg. 1005)

E. Kohlberg and J.-F. Mertens. *On the strategic stability of equilibria*. Econometrica, 54, pgs. 1003 - 1038, 1986.



- 1. **Classical view**: idealized world with *perfectly rational agents*
 - The game itself it taken to be a literal description of the strategic interaction
 - Any appropriate concept of equilibrium should be an *implication* of the information provided in the modeled interpreted through an assumption of perfect rationality.
- 2. **Humanistic view**: real people in interactive situations



- 1. Classical view: idealized world with perfectly rational agents
 - The game itself it taken to be a literal description of the strategic interaction
 - Any appropriate concept of equilibrium should be an *implication* of the information provided in the modeled interpreted through an assumption of perfect rationality.
- 2. **Humanistic view**: real people in interactive situations
 - the mathematical structures are *models* of interactive situations
 - the appropriate notion of equilibrium is part of the specification of the model